



**Arizona Hammers SC
PO Box 1484
Litchfield Park Arizona 85340**

November 2009 Board Meeting

Meeting called to order on 11/9/09

Board Member Present: Jason Rowe, Martin Flores, David Cameron, Stacy Farmer, Joe Butler, Nick Markette

Director of Operations Report, Jason Rowe:

Uncollected club fee's is still a major concern that will affect the club's cash flow. Marty and I are working together to make sure each team that still owes gives us a payment plan that we all agree with to get the fee's paid. Team managers need to make sure their parents know that they have opportunities to work at the complex to help offset fee's that are due for the families that are having financial difficulties. All hours worked at the complex must be approved by myself and we all need to keep in mind volunteer hours are still needed since we have a lot to accomplish. I have booked events at the Westside Complex every weekend through March except for Christmas and Thanksgiving. North field have been re seeded and the first phase of reseed on the south fields should begin over the Thanksgiving break.

Player/Parent complaint or concerns about a team issue needs to be first addressed to the team manager, if not resolved then addressed to the team coach, If still not resolved addressed to the club DOC, and if still not resolved a request can be made to put it on the agenda for the next Board meeting. This chain needs to be followed.

Financial Recap.

As of 11/05/2009, we still have about \$14,000 in uncollected registration fees. We are currently working with each team to get debts resolved through continued collections or payment plans. Slowly getting some money in and have plans in place for all of the 98 girls. We still need to get money from the 95's and the rest of the 2002's. We have maintained our goal that no player will ever be denied soccer because of money this year better than ever by offering fundraisers to help pay registration costs and also work at the Westside complex.

The club account has been positively cash flowing Year To Date but we are in need of the uncollected monies to continue this trend. We also need to pay off a couple of upcoming debts with the outstanding registration money. First is the State registration fees which should be about \$3,000 and second is the IRS Fee to get our final corporation licensing for the club which is \$750. We are slowly starting to see donations from the owners of the Westside Complex. The Complex is rented almost every weekend through March for tournaments and State League so that trend should continue.

Club overhead continues to be low due a lot of the maintenance costs shifting over the Westside Complex owners in exchange for the revenue that we are generating on their behalf.

DOC's Report, David Cameron:

Our focus as coaches and a club needs to maintain the focus of individual development. Touches on the ball under pressure needs to be increased through 1v1 & 1v2 situations. Touches on the ball with no pressure needs to be increased as well through fitness & warm up. Avoid long periods where the player isn't involved with the ball should help (long talks & long lines should be avoided). To help we will implement the academy on Wednesday's & Thursday's from 7:30PM - 8:00PM. Other time slots will be added after a coaching meeting that we will have Monday November 16th 6PM - 7:30PM.

Parent Report, Stacy Farmer:

A parent on the 1995 team proposes to the board the club sponsor a Food Drive to help the local food bank. They would like to ask each family to donate one non-perishable food item. The cookie dough fundraiser was not as big of a success as we had hoped. Some parents shared concern there were two fundraiser close together.

Future Items:

Jason Rowe has had complaint about the socks. He will have samples of new upgraded socks and a change will be made next year. His proposal for Registration next year will be to streamline it by the use of the getsoccer program. This will also allow us to accept credit cards for payment. A service fee will be applied to offset the additional cost to run the credit cards. Next year registration fees will no longer go from the player to the team and then to the club. All fees will be paid directly to the club and will be paid in full before they receive the new player pass. Next year he also proposes we secure at least 1 lighted field at Cardinals Stadium that will allow us to have an outlet to move to in case there is a watering or lighting issue at the Hammers complex.

In closing:

The board would like to thank Joe and Nick for their willingness to stay on the board and help support our efforts in growing the club.

Meeting adjourned on 11/17/09

Next meeting 1/9/10